## 31 JANUARY 2018 | FUND FACTSHEET

# Mori Eastern European Fund

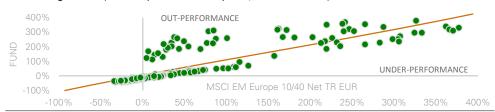
#### **Fund Objective**

The Fund seeks long-term capital appreciation through investments primarily in a portfolio of Eastern European securities. The manager uses a bottom-up approach to incorporate both stock and sector views. The manager's stock-picking style is a combination of proprietary valuation models, target prices, stock market capitalisation, liquidity and his view on the management's quality. Please note that A Euro shares are closed to new subscriptions.

Historical Performance<sup>1</sup> (Since inception to 31 January 2018, EUR A-Share Class)



# 5-Year Rolling Returns<sup>2</sup> (Since inception to 31 January 2018, EUR A-Share Class)



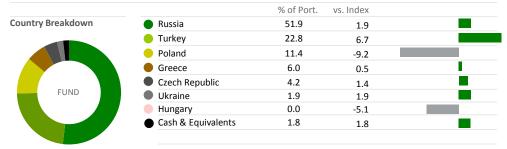
## Return / Volatility<sup>3</sup> (Since launch date to 31 January 2018, EUR C-Share Class)



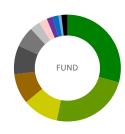
| Performance4 (S | %) |
|-----------------|----|
|-----------------|----|

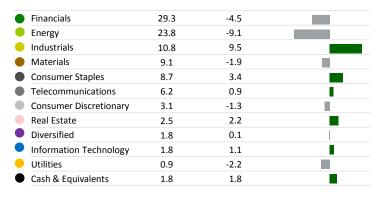
|       | 1mth | YtD  | 1Yr   | 2Yr   | 3Yr   | 5Yr   | 10Yr   | Since Inception |
|-------|------|------|-------|-------|-------|-------|--------|-----------------|
| Fund  | 5.9% | 5.9% | 15.7% | 51.4% | 37.2% | -1.1% | -24.3% | 897.1%          |
| Index | 5.9% | 5.9% | 12.6% | 48.6% | 33.0% | 0.4%  | -8.2%  | 420.2%          |

# Portfolio Overview<sup>5</sup> (%)



# Sector Breakdown







#### **Investment Process**

- · Bottom-up stock picking
- In-house qualitative and quantitative proprietary valuation database
- · Unconstrained, non-benchmark
- Active Beta management (1) Cash management (2) Opportunistic use of futures, options and FX hedging
- · Disciplined "sell" process

| Fund Summary |                                    |
|--------------|------------------------------------|
| Fund Type    | UCITS IV                           |
| Domicile     | Dublin                             |
| Currency     | EUR                                |
| Index        | MSCI EM Europe<br>10/40 Net TR EUR |
| Fund Manager | Aziz Unan<br>(Since January 2015)  |
| Launch Date  | 7 October 1998 (A)                 |
| AuM          | EUR 88.4m                          |
|              |                                    |

| Portfolio Characteristics |      |       |
|---------------------------|------|-------|
|                           | Fund | Index |
| (%) Volatility            | 17.7 | 16.9  |
| (%) Active Share          | 50.7 |       |
| (%) Tracking Error        | 4.4  |       |
| Information Ratio         | -0.2 |       |

| Financial Ratios                      |      |       |
|---------------------------------------|------|-------|
|                                       | Fund | Index |
| Price Earnings<br>(12 months forward) | 8.9  | 8.5   |
| Price to Book                         | 1.7  | 1.1   |
| Return on Equity                      | 16.8 | 10.8  |
| Dividend Yield<br>(12 months forward) | 3.9  | 4.2   |

| Top 10 Holdings |     |
|-----------------|-----|
| Sberbank        | 9.6 |
| Lukoil          | 7.8 |
| PKO             | 5.5 |
| Gazprom         | 5.4 |
| PZU             | 4.4 |
| Vakifbank       | 3.6 |
| Tatneft         | 3.6 |
| Gekterna        | 2.7 |
| Novatek         | 2.3 |
| Severstal       | 2.1 |
|                 |     |

| Market Cap |       |
|------------|-------|
| > 5 Bln    | 69.0% |
| 1-5 Bln    | 19.1% |
| < 1 Bln    | 10.1% |

<sup>1</sup> Cumulative total returns in EUR (A Share Class), net of fees, excluding initial charge. <sup>2</sup> Performance based on total returns in EUR (A Share Class), net of fees, excluding initial charge. <sup>3</sup> Performance based on monthly total returns in EUR (C Share Class), net of fees, excluding initial charge. <sup>4</sup> Performance based on monthly total returns in EUR (C Share Class), net of fees, except 10-Year & since inception (A EUR Share Class), net of fees, except 10-Year & since inception (A EUR Share Class). <sup>5</sup> Table weights shown adjusted for delta exposure, pie chart shows table weights to 100. Past performance is not a guide to future performance. The value of investments may go down as well as up and investors may lose money. SOURCE: Unless otherwise stated, all data sourced from Bloomberg and Northern Trust as at 31.01.2018.

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# Mori Eastern European Fund

## Performance

The US dollar weakened against several major currencies, which helped both developed and emerging market equities start the new year in a bullish mood. A weak US dollar also elevated the oil price from about USD 65 per barrel to USD 70 per barrel by the end of January. Hence, the oil and commodity heavy Russian market outperformed last month, while energy dependent countries like Turkey and Hungary lagged. The net asset value of Mori Eastern European Fund increased by 5.9% in Euro terms (C share class) in January, which was in line with the MSCI Emerging Europe 10/40 Index.

## **Portfolio Activity**

Our positioning remained unchanged last month. In Russia, our largest two positions Sberbank and Lukoil contributed strongly to the positive performance. The management of Sberbank held an investor day in mid-December to present the bank's 2020 strategy, which was perceived positively by the investment community. The bank aims to reach the RUB 1 trillion net profit target by 2020, which is about 20% higher than our original projection. The current management team has a good track record of delivering on its targets, and we anticipate the market to gradually revise its projections upwards.

Lukoil announced that a part of its shares held as treasury stock will be cancelled, which was welcomed by investors and led the stock price rally last month. We continue to like the company given its cash flow generation discipline and it is among the highest dividend payers in its sector based on our analysis.

Karsan and Vakifbank holdings in Turkey were strong contributors to performance in January, while our other Turkish core holdings in the fund, such as Kardemir, Turkish Airlines and Koza consolidated last month given their strong performance at the end of 2017.

Our holding in the Ukrainian name MHP had a strong rally in January on the back of good operating results and a positive outlook for this year. Despite some 75% rally in its stock price since March 2016, we still see decent upside potential going forward. We project capital expenditures to decline materially after this year, which shall lead to distribution of higher dividends and debt reduction.

## Outlook

Several market experts have started to voice their concern of a potential major correction particularly in the US markets in 2018. While we do not claim to be experts in the US and/or global markets, we strongly believe that solid macro indicators (low debt levels, robust growth, etc) and corporate fundamentals (strong cash flows, dividends, etc) coupled with undemanding valuations makes Emerging Europe an attractive investment region.

# Contacts

Investor Relations

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SOURCE: Bloomberg as of 31 January 2018, unless stated otherwise. Past performance is not a guide to future returns.

Please Note For professional investors only

This investment is not for sale to US persons in the US

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Past performance is not a guide to future performance. The value of investments can fall as well as rise and you may get back less than what you originally invested. Where a fund invests in overseas currencies, changes in currency exchange rates may affect the value of your investment. Investments in small and/or emerging markets can be more volatile than in other more developed markets.

The information contained in this document is neither an offer to sell nor a solicitation of an offer to purchase interests in the Fund, nor does it represent a research report. Please consult your financial and tax advisers if you are considering investing in this Fund. For further information, a copy of the KIID or a copy of the current Prospectus please contact **info@moricapital.com**.

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| Fund Facts                     |  |
|--------------------------------|--|
| Management Fees                | 1.65% (A), 1.75% (B)<br>2.0% (AA), 1.25% (C, M)  |
| Performance Fees               | A and B share classes: 15% and 20% crespectively) of the NAV per share increase over the higher of either the highest of any previous quarter end NAVs or the benchmark NAV calculated using the EUR 3 month LIBOR rate on a quarterly basis. AA, C and M share classes: no performance fee. |
| Initial Min. Investment        | €, £ 10,000 (B, AA)<br>€, £, \$ 1,000,000 (C, M)   |
| Dealings                       | Daily  |
| Redemptions                    | Daily  |
| Redemption Notice              | T+3<br>T+4 (GBP share classes)   |
| Redemption Fee*                | 3.0%   |
| Administrator                  | Northern Trust Fiduciary<br>Services (Ireland) Limited   |
| Entry Charges*                 | Max. 5.0%  |
| * At Investment Manager discre | etion.   |
|                                |  |

| Launch Date |            |
|-------------|------------|
| A EUR       | 07.10.1998 |
| AA GBP      | 02.03.2012 |
| B EUR       | 27.11.2009 |
| C EUR       | 02.03.2012 |
| C GBP       | 02.03.2012 |
| M EUR       | 01.09.2016 |
|             |            |

| Current NAV |        |
|-------------|--------|
| A EUR       | 509.84 |
| AA GBP      | 10.25  |
| B EUR       | 108.35 |
| C EUR       | 9.93   |
| C GBP       | 12.05  |
| M EUR       | 134.12 |
|             |        |

| Bloomberg Code |            |
|----------------|------------|
| A EUR          | GRIEEUI ID |
| AA GBP         | RAMEAAG ID |
| B EUR          | GRIEEUB ID |
| C EUR          | RAMEECE ID |
| C GBP          | RAMEECG ID |
| M EUR          | RAMEEME ID |
|                |            |

| ISIN Code |              |
|-----------|--------------|
| A EUR     | IE0002787442 |
| AA GBP    | IE00B74GCZ17 |
| B EUR     | IE00B53RTW70 |
| C EUR     | IE00B7D7TZ40 |
| C GBP     | IE00B762ZY72 |
| M EUR     | IE00BD03V952 |
|           |              |